

## 2011-2012 RATES

### MEMBERS

PACKAGES OFFERED	Hours of services	Competitive watch subscription	HORTIDATA new releases	HORTIDATA subscription	IQDHO News	Amount in CDN\$
Membership rates (Growers & Garden Centers)	8	√	√	√	√	\$790
Agro-environmental Club	20	√	√		√	\$690
Membership rates (Non-Growers & other partners)	8	√	√	√	√	\$840

- Additional hours for any technical consulting services beyond those offered as part of the package are billed at the hourly rate of CDN \$74/hr.
- Hours of R&D and Knowledge Management Center consulting services beyond those offered as part of the package are billed at the hourly rate of CDN \$94/hr.

### NON-MEMBERS

RATES OUTSIDE ANY PACKAGE	Growers & Garden Centers	Non-Growers & other partners
Technical and Agro-environmental consulting Services	\$115 / hr	\$135 / hr
R &D consulting Services & access to the Knowledge Management Center	\$135 / hr	\$165 / hr
	Individual	Institutional (multi users)
HORTIDATA subscription (one year term)	\$250	\$500

#### Conditions:

- ✎ Traveling expenses are not included in the package price and are billed directly to the clients. A basic rate of \$20 is charged for each visit + \$0.36 /Km of distance covered. These expenses can be subject to changes during the year.
- ✎ Hotel and living expenses will be charged if applicable.
- ✎ Travel expenses of \$30/h will be charged for consulting in more remote regions.
- ✎ For those regions where travel by plane is more economical, air transportation will be billed.
- ✎ A minimum of 15 minutes of service is billed for each telephone intervention and a minimum of 60 minutes for each visit.
- ✎ The hours included in a specific package are not exchangeable from one package to the other (technical or agro-environmental).
- ✎ Unused hours from a package can be accumulated over a period of 15 months from the date of registration but cannot exceed 16 hours for the technical package and 40 hours for the Agro-environmental Club package.
- ✎ All rates are in Canadian dollars and are valid only for businesses in Quebec. For businesses outside Quebec, please contact IQDHO for rates. Taxes may vary between states, provinces or countries and will be added accordingly to the rates.
- ✎ Interest rates of 1.5% per month (annual compound interest rate of 19.56 %) will be charged after 30 days.
- ✎ The R&D consulting services can include support for R&D tax credit claims. IQDHO will fill the claims in a diligent manner and to the best of their ability based on the information provided by the client. However IQDHO offers no warranty that the client will be entitled to any tax credit or exemption from the Federal or Provincial government as applicable.
- ✎ IQDHO's name, acronym and logo are the exclusive property of IQDHO. It is strictly forbidden to use any or all of these elements for commercial or personal use without a written authorization from IQDHO.
- ✎ It is also forbidden to use information provided by IQDHO, in whole or in part, for commercial purposes, unless IQDHO has provided a written authorization to do so.
- ✎ Rates are applicable from April 1<sup>st</sup>, 2011 to March 31<sup>th</sup>, 2012.

## 2011-2012 MEMBERSHIP FORM

- Yes, I have read and I agree to the conditions outlined at the back of this form and I want to book a package or a subscription out of package. Please check the applicable package or subscription.

2011-2012 PACKAGE	Rates	Including GST and PST	Total
<input type="checkbox"/> Growers & Garden Centers	\$790	\$908.30	\$
<input type="checkbox"/> Agro-environmental Club* <sup>1</sup>	\$690	\$954.31	\$
<input type="checkbox"/> Non-Growers & other partners	\$840	\$965.79	\$
* Only agricultural producers with a valid Department identification number (NIM) can become members of the Agro-environmental Club			
HORTIDATA SUBSCRIPTION OUTSIDE PACKAGE **			
<input type="checkbox"/> HORTIDATA Individual	\$250	\$287.44	\$
<input type="checkbox"/> HORTIDATA institutional (multi users)	\$500	\$574.88	\$
** Full access to HORTIDATA Individual is included in the 8-hour package			
			Subtotal
			\$
<sup>1</sup> Agro-environnemental Club : The rate before			TPS 5 %
Subsidies is 1 765 \$, the taxes are applicable on this amount			\$
			TVQ 9.5 %
			\$
			TOTAL
			\$
Company Name:			
Owner's Name:			
Address:			
City:		Postal code:	
Telephone :		Fax:	
Grower number (NIM):			
Corporate name:		End of fiscal year:	
Type of company: <input type="checkbox"/> Greenhouse <input type="checkbox"/> Nursery <input type="checkbox"/> Sod farm <input type="checkbox"/> Garden Center <input type="checkbox"/> Other:			
E-mail:		Web Site:	
Signature:		Date:	
Mode of payment: <input type="checkbox"/> Visa only <input type="checkbox"/> Check made payable to IQDHO, dated the day of mailing			
Card Number:		Expiration date:	
Holder's name:			
Signature :			
Referred by :			

- Please indicate the value of your sales for the last fiscal year (in CDN\$):
- |   |   |
|---|---|
| <input type="checkbox"/> \$0 to \$49,999        | <input type="checkbox"/> \$500,000 to \$999,999     |
| <input type="checkbox"/> \$50,000 to \$149,999  | <input type="checkbox"/> \$1,000 000 to \$1,999,999 |
| <input type="checkbox"/> \$150,000 to \$249,999 | <input type="checkbox"/> \$2,000 000 and more       |
| <input type="checkbox"/> \$250,000 to \$499,999 |   |

By signing the present form, you authorize IQDHO to include and publish your company's name in IQDHO's members directory available on IQDHO's Web Site. IQDHO is the result of a partnership between the Quebec Ministry of Agriculture, Fisheries and Food (MAPAQ) and the Ornamental Horticulture Federation of Quebec (FIHOQ).